



<b>Report Title: A Further Update on the Procurement of an ICT Managed Services Provider for the Building Schools for the Future Programme</b>	
Forward Plan reference number (if applicable): <b>N/A</b>	
Report of: <b>Director of Children and Young People's Service</b>	
Wards(s) affected: <b>N/A</b>	Report for: <b>Information</b>
<b>1. Purpose</b> 1.1 This report is the third in a series of four reports (three for information and the fourth for award of contract) and seeks to update Members on the procurement procedure currently underway and progress made to date in the procurement of an ICT (Information and Communications Technology) Managed Service Provider (MSP) for the Building Schools for the Future (BSF) Programme.	
<b>2. Introduction by Cabinet Member</b> 2.1 Securing an ICT Managed Service Provider in Haringey secondary schools is central to the Council's vision to achieve transformation in teaching and learning. The process of procuring this service has included extensive dialogue with schools and is a regular item on key stakeholder groups. 2.2 Good progress is being made through the competitive dialogue procurement process to shape a service that meets the needs of the Council and its schools. I fully support this process and the progress that is being made and recommend the report to the Procurement Committee.	
<b>3. Recommendations</b> 3.1 That Members note the purpose of this procurement is to let a contract to a single supplier to provide a solution to supply and install all the required ICT equipment, software and networks for secondary schools in the borough and provide maintenance and associated services for a minimum period of 5 years. 3.2 That Members note that this is the third of four reports (three for information and the fourth for award of contract) for presentation at Procurement Committee to be	

scheduled at key stages of this procurement to keep Members informed of progress.

3.3 That Members note the procurement procedure currently underway and progress made to date as outlined in this report.

3.4 That Members note the outcome of this procurement will lead to seek Members' agreement as a key decision to award the contract for an ICT MSP for the BSF programme with a total contract value of approximately £26 million for a 5 year contract term.

Report Authorised by:



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#### **4. Chief Financial Officer Comments**

4.1 As this report again recommends noting of the procurement procedure, there are no direct financial implications. The eventual awarding of the contract is, however, significant and will need to be fully and properly considered in the light of BSF funding availability.

#### **5. Head of Legal Services Comments**

5.1 The contract to which this report relates was advertised in Europe, using the competitive dialogue procedure – a procedure, introduced under the Public Contracts Regulations 2006 for use in the procurement of complex contracts, which allows a procuring authority enter into dialogue with interested contractors prior to awarding a contract.

5.2 The Head of Legal services notes the progress to date made in respect of the procurement of the ICT Managed Service Provider.

## **6. Head of Procurement Comments**

- 6.1 The Head of Procurement notes the process and progress made so far in this procurement and supports the recommendations outlined in paragraph 3.
- 6.2 The Competitive Dialogue process is a relatively new process, and lengthier than other procurement processes hitherto used by Haringey. It is therefore prudent that officers inform members as to the progress made and that they advise of the expected timescales and desired outcomes.

## **7. Local Government (Access to Information) Act 1985**

- 7.1 The following background documents were used in the preparation of this report:  
None

## **8. Strategic Implications**

- 8.1 The BSF programme aims to enable every local authority in England to rebuild, renew or renovate every secondary school and Haringey Council has secured approximately £194 million of funding to spend on maintaining and improving their secondary school buildings and to build a new Sixth Form Centre, the funding available for ICT investment is approximately £26 million.
- 8.2 The outcome of this procurement intends to provide the Council with an innovative managed services solution to promote a 21st century ICT-enabled learning environment in Haringey's secondary schools (including the Sixth Form Centre).

## **9. Background**

- 9.1 The BSF programme was launched by the Department for Education and Skills (DfES), now the Department for Children, Schools and Families (DCSF), in February 2003 and is the biggest single government investment in improving school buildings for over 50 years. The aim is to enable every local authority in England to rebuild, renew or renovate every secondary school over a 10-15 year period to bring the learning environment for Haringey's young people aged 11-19 into the 21st century.
- 9.2 Partnerships for Schools (PfS) is a Non-Departmental Public Body (NDPB), wholly owned by the DCSF but jointly funded by DCSF and Partnerships UK. PfS provide a range of specialists to work with local authorities to help develop the education vision and ensure that the BSF programme is delivered in the most cost-effective way for the taxpayer.
- 9.3 The investment is in the design and construction of school buildings and also in ICT to support the government's educational reform agenda. Haringey Council is a wave 2 and 4 local authority and has secured approximately £194 million of funding (including contributions from the DfES, Learning and Skills Council and other associated funds), to spend on maintaining and improving their secondary school buildings and to build a new Sixth Form Centre, the funding available for ICT investment is approximately £26 million.

9.4 The procurement of the construction and ICT elements are being managed as separate procurement projects under the BSF programme. This report aims to inform Members of the Procurement Committee of the procurement procedure for the ICT element only.

## **10. Summary of the Procurement Procedure reported to previous Procurement Committees**

- 10.1 This is the third of four reports (three for information and the fourth for award of contract) for presentation at Procurement Committee scheduled at key stages of the procurement procedure to keep Members informed of progress. The first report was presented to Procurement Committee on 13 March 2007 [Minute No. PROC44.] and the second on 27 June 2007 [Minute No. PROC11.].
- 10.2 The procurement is being conducted using the competitive dialogue procedure and commenced in December 2006 with the advertisement of the Contract Notice in the Official Journal of the European Union (OJEU).
- 10.3 Evaluation of suppliers' Pre-Qualification Questionnaires (PQQs) resulted in a long-list of 6 bidders to Invite To Participate in Dialogue (ITPD) ; the first of two stages in the Dialogue phase of the procurement which commenced in March 2007.
- 10.4 Evaluation of bidders' written responses to the ITPD and presentations resulted in a recommendation for a short-list of three bidders to be Invited To Continue Dialogue (ITCD); the second stage in the Dialogue phase of the procurement.
- 10.5 The recommendation for the long-list and short-list of bidders was approved by the BSF Programme Board on 13 March and 22 May respectively.

## **11. Progress Made in the Procurement Procedure since the last report**

- 11.1 The Invitation To Continue Dialogue (ITCD) was issued to the 3 short-listed bidders on 22 June 2007.
- 11.2 An intensive succession of meetings have been held with each of the bidders to assist in them in the information gathering exercise and preparation of their Initial Bids which were submitted to Haringey on 12 October.
- 11.3 Meetings that were held include:
- 11.3.1 generic dialogue streams meetings including Technology, Transformation, Innovation, Managed Services, Integration;
  - 11.3.2 meetings with the Evaluation Team (otherwise known as the Core Group);
  - 11.3.3 visits to the three sample schools; Gladesmore, Northumberland Park/The Vale and St Thomas More;
  - 11.3.4 specific dialogue streams meetings on Technology, Construction, Funding/Affordability, Services (including training, managed services and TUPE);
  - 11.3.5 Pre-Initial Bid meetings

- 11.4 The Initial Bids are currently being evaluated by the Core Group, comprised of representatives from Haringey secondary schools, CYPS and IT Services.
- 11.5 A presentation by bidders to the ICT Forum, comprised from representatives from all Haringey secondary schools, is scheduled for 06 November and will be evaluated by both the Core Group and the ICT Forum.
- 11.6 The purpose of evaluating the Initial Bid stage of the procurement is primarily to inform the remaining period of the Dialogue phase, expected to continue for another 3-4 months, whereby bidders' ICT solutions will be further defined and refined before Dialogue is formally declared as concluded.
- 11.7 Following conclusion of the Dialogue phase bidders will be required to submit Final Tenders for evaluation on the basis of the most economically advantageous tender (MEAT), prior to selection of a preferred bidder and subsequent approval from Procurement Committee for the award of contract anticipated to be in May 2008.

## **12. Financial Implications**

- 12.1 There are no direct financial implications of this report.

## **13. Legal Implications**

- 13.1 There are no direct legal implications of this report.

## **14. Equalities Implications**

- 14.1 There are no direct equalities implications of this report.

## **15. Consultation**

- 15.1 Consultation continues throughout the procurement process with stakeholders in the BSF programme, including but not limited to representatives from Haringey secondary schools, the Council, PFS, Eversheds and Members of the Procurement Committee.
- 15.2 Further consultation with Members of the Procurement Committee will continue with the presentation of a fourth and final report (anticipated to be in May 2008) to recommend the award of contract to the Preferred Bidder.

## **16. Conclusion**

- 16.1 The BSF programme aims to enable every local authority in England to rebuild, renew or renovate every secondary school and Haringey Council has secured approximately £194 million of funding to spend on maintaining and improving their secondary school buildings and to build a new Sixth Form Centre, the funding available for ICT investment is approximately £26 million.
- 16.2 This report seeks to update Members of the Procurement Committee of the procurement procedure currently underway for the ICT element of the BSF Programme and progress made to date.

16.3 The outcome of this procurement intends to provide the Council with an innovative managed services solution to promote a 21st century ICT-enabled learning environment in Haringey's secondary schools (including the Sixth Form Centre).

**17. Use of Appendices / Tables / Photographs**

17.1 None